# Monthly Financial Report

# State Treasurer Sarah Steelman

August 2006

## Missouri-Based Investments Yielding Big Results; Over 14,000 Jobs and \$1 Billion In Economic Expansion

Missouri State Treasurer Sarah Steelman today announced end of fiscal year numbers for certain Missouri-based investments she has made over the past twelve months.

Over the course of the fiscal year, Steelman had an average of \$423,277,133 in community investment deposits in Missouri financial institutions with an average loan-todeposit ratio of 85%. The loan to deposit ratio indicates how much of the bank's loans are re-invested back into the community.

Steelman has insisted on prioritizing state deposits to banks that are willing to make loans back to their local communities. This is the first time in the history of the Treasurer's office that these high reinvestment ratios have been used to place state deposits.

Applying a conservative 2.2 multiplier

shows that as a result of this investment strategy, \$791,528,239 in adjusted total economic activity, 11,148 jobs, \$390,189,976 in total Missouri personal income, and \$27,313,298 in state tax revenue will be realized from these investments.

Combined with the yield on these deposits, that's an economic rate of return of 10.41 percent on community investment deposits.

Adding in BIG Missouri linked deposits for the fiscal year (outlined in an earlier report), Steelman's numbers for the year from those two programs show \$1,039,610,525 in increased economic activity and 14,643 jobs for Missourians.

"We are working hard to invest in Missouri and Missourians," said Steelman. "In my book, a wise investment strategy will always invest in our people first."

#### FY 2006 Community Investment Deposits in Missouri Banks -- Economic Impact

|        | Total Deposits | Percent of Deposits<br>Invested Back Into<br>Community (85 %) | Multiplier | Total MO<br>Economic<br>Activity Generated | Total Mo<br>Jobs<br>Generated | Total Mo<br>Personal Income<br>Generated | Total Mo<br>State Revenue<br>Generated |
|--------|----------------|---|------------|--|-------------------------------|--|--|
| TOTALS | \$423,277,133  | \$359,785,563   | 2.2        | \$791,528,239                              | 11,148                        | \$390,189,976                            | \$27,313,298                           |

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## Office of Missouri State Treasurer Monthly Division Performance Totals



### **Banking Division**

July 2006

| State Receipts         | \$ 1,394,309,134.93 |
|------------------------|---------------------|
| State Disbursements    | \$ 1,626,363,074.47 |
| ACH Payments Initiated | 160,121             |
| Checks Issued          |                     |
| Checks Paid            | 157,990             |

#### **End of Month Cash Balances**

\*On July 13, OA transferred \$20,222,945 into the Budget Reserve Fund from the General Revenue fund to adjust the balance to 7.5 percent of net GR collections in FY 2006 as required by the Constitution, Article IV, Section 27(a).8.

## **Division of Unclaimed Property**

July 1 through July 31, 2006

| Total Returned to Owners          | \$1,603,706.56* |
|-----------------------------------|-----------------|
| Number of Accounts Paid to Owners | 6,409           |

\*More than \$21,000,000 was returned to citizens by the Unclaimed Property Division during the fiscal year that ended on June 30.

The Treasurer's Office is currently working to return millions in unclaimed property to the rightful owners. A listing of accounts held by the Unclaimed Property Division can be seen at:

HTTP://www.showmemoney.com



## **Investment Division**

July 1, 2006 through July 31, 2006

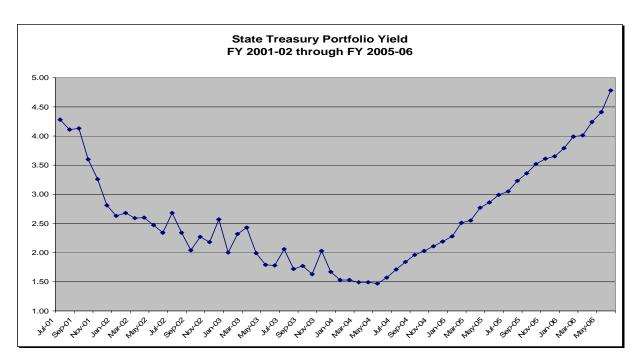
#### **Securities Portfolio**

| Interest Earnings  | \$12,320,668.99    |
|--------------------|--------------------|
| Average Book Value | \$3,123,884,344.27 |
| Annualized Yield   | 4.64 percent       |

#### **Linked Deposits**

| Linked Deposits Approved | \$ 6,089,473.00 |
|--------------------------|-----------------|
| Total Revenue Generated  | \$ 609,563.00   |
| Economic Rate of Return  | 10.01 percent   |

# Five-Year Summary of State Securities Portfolio Earnings 2001-2006



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# **Categorical General Revenue Totals**

| REVENUE                          | July 2006   | July 2005   | Difference   | % Change |
|----------------------------------|-------------|-------------|--------------|----------|
| SALES AND USE TAX                | 132,782,082 | 130,281,117 | 2,500,965    | 1.92%    |
| MODOT SALES AND USE TAX*         | 4,495,918   | 2,261,762   | 2,234,156    | N/A*     |
| TOTAL SALES AND USE TAX          | 137,278,001 | 132,542,880 | 4,735,121    | 3.57%    |
| INCOME TAX INDIVIDUAL            | 310,689,522 | 290,592,086 | 20,097,437   | 6.92%    |
| CORPORATE INCOME & FRANCHISE TAX | 20,816,460  | 33,071,540  | (12,255,080) | -37.06%  |
| COUNTY FOREIGN INSURANCE         | (235,452)   | 198,208     | (433,660)    | -218.79% |
| LIQUOR                           | 2,477,729   | 2,143,869   | 333,860      | 15.57%   |
| BEER                             | 843,841     | 787,799     | 56,042       | 7.11%    |
| INHERITANCE/ESTATE               | 41,842      | 5,709,864   | (5,668,022)  | -99.27%  |
| ALL OTHER TAXES                  | 157,913     | 125,129     | 32,784       | 26.20%   |
| INTEREST                         | 3,810,242   | 1,893,269   | 1,916,973    | 101.25%  |
| LICENSES, FEE, PERMITS           | 5,657,090   | 5,313,329   | 343,761      | 6.47%    |
| SALES, SERV., RENTALS, LEASES    | 9,283,019   | 6,826,794   | 2,456,225    | 35.98%   |
| REFUNDS                          | 294,426     | 320,792     | (26,365)     | -8.22%   |
| INTERAGENCY BILLINGS, INVENT     | 78,987      | 14,602      | 64,385       | 440.95%  |
| ALL OTHER RECEIPTS               | 1,619,053   | 3,010,256   | (1,391,203)  | -46.22%  |
| TOTAL GENERAL REVENUE RECEIPTS   | 488,316,754 | 480,288,654 | 8,028,100    | 1.67%    |
| LESS: REFUND EXPENDITURES        | 35,085,459  | 49,761,229  | (14,675,770) | -29.49%  |
| NET GENERAL REVENUE COLLECTIONS  | 453,231,294 | 430,527,425 | 22,703,870   | 5.27%    |
| TOTAL GR RECEIPTS WITH MODOT     | 492,812,672 | 482,550,416 | 10,262,256   | 2.13%    |
| LESS: REFUND EXPENDITURES        | 35,085,459  | 49,761,229  | (14,675,770) | -29.49%  |
| NET GR COLLECTIONS WITH MODOT    | 457,727,213 | 432,789,187 | 24,938,025   | 5.76%    |
|                                  | Fiscal Yea  | r To Date   |              |          |
| SALES AND USE TAX                | 132,782,082 | 130,281,117 | 2,500,965    | 1.92%    |
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| INCOME TAX INDIVIDUAL            | 310,689,522 | 290,592,086 | 20,097,437   | 6.92%    |
| CORPORATE INCOME & FRANCHISE TAX | 20,816,460  | 33,071,540  | (12,255,080) | -37.06%  |
| COUNTY FOREIGN INSURANCE         | (235,452)   | 198,208     | (433,660)    | -218.79% |
| OTHER GENERAL REVENUE            | 24,264,141  | 26,145,702  | (1,881,561)  | -7.20%   |
| TOTAL GENERAL REVENUE RECEIPTS   | 488,316,754 | 480,288,654 | 8,028,100    | 1.67%    |
| LESS: REFUND EXPENDITURES        | 35,085,459  | 49,761,229  | (14,675,770) | -29.49%  |
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<sup>\*</sup> The increase in MODOT sales and use tax reflects a significant increase because of a 25 percent per-year phase-in under Amendment No. 3

| Consensus R                | evenue Estimates Comp | pared to Actual Revenue | Collections            |
|----------------------------|-----------------------|-------------------------|------------------------|
|                            | Forecast GR           | Actual GR               | Variance               |
|                            | (July CRE)            | (as of July 31)         |                        |
| Gross General Revenue      | \$ 493.6 million      | \$ 488.3 million        | -\$ 5.3 million        |
| General Revenue Refunds    | \$ 54.3 million       | \$ 35.1 million         | 19.2 million           |
| <b>Net General Revenue</b> | \$439.3 million       | \$453.2 million         | <b>\$ 13.9 million</b> |